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Company Profile

Clearing over 10,000 containers annually, Libra Circle is a premier end to end logistics service provider, and at the forefront of creating logistics solutions to tackle peculiar issues involved in moving goods in, out and around Nigeria. Some of our services include:

- Trade Finance**
- Warehousing**
- Bulk Cargo shipment & Vessel Charter**
- Haulage services**
- Barge services to and from the ports**
- Clearing and Freight Forwarding**



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Facts About Us

- **Fully owned Nigerian company offering end-to-end logistics solutions.**
- **We have 100+ dedicated staff across multiple locations in Nigeria, ensuring our clients needs are met.**
- **Strategic partnership with one of the world's largest global transportation and forwarding companies.**
- **Innovative & service focused growth strategy.**
- **We are fully insured with a GIT value of N1.75 Billion.**
- **Strong financial backing from solid local banks.**
- **Strong and diverse customer base.**



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Relevant Experience in Aids and Relief

s/n	Project Description	Shipment Type	Quantity	Location	Project Year
1	Delivery of LLIN containers across warehouse locations in Nigeria	Sea	488x40ft and 26x20ft Cont.	Onne Port	2024
2	Delivery of SPECTROPHOTOMETER	Air	194 kg	Abuja Airport	2024
3	Delivery of HIV ORAL TEST KIT	Sea	5x40ft Containers	Apapa Port	2024
4	Delivery of HIV ORAL TEST KIT	Sea	5x40ft Containers	Apapa Port	2024
5	Delivery of HIV ORAL TEST KIT	Sea	19x40ft Containers	Apapa Port	2023
6	Delivery of LLIN containers across warehouse locations in Nigeria	Sea	361x40ft and 7x20ft Cont.	Onne Port	2023
7	Delivery of ORALQUICK HIV TEST KIT	Air	532 kg	Abuja Airport	2023
8	Delivery of USAID Materials to Abuja location	Sea	1x40ft and 2x20ft Cont.	Apapa Port	2023
9		Sea	1x20ft Container	Apapa Port	2023
10	Delivery of World Bank Materials to Abuja and Lagos locations	Sea	1x40ft and 1x20ft Cont	Apapa Port	2023
11	Delivery of COVID-19 IVD KIT	Air	30.5 kg	Abuja Airport	2022
12	Delivery of Laboratory Aparatus	Air	2552 kg	Abuja Airport	2022
13	Delivery of Laboratory Aparatus	Air	260 kg	Abuja Airport	2022
14	Delivery of Viral DNA/RNA Kit	Air	1280 kg	Abuja Airport	2022
15	Delivery of Laboratory Aparatus	Air	6465 kg	Lagos Airport	2022
16	Delivery of Laboratory Aparatus	Air	1584 kg	Lagos Airport	2022
17	Delivery of Viral DNA/RNA Kit	Air	1318 kg	Abuja Airport	2022
18	Delivery of COVID-19 AG TEST	Air	5344 kg	Abuja Airport	2022
19	Delivery of COVID-19 AG TEST	Air	350 kg	Abuja Airport	2022
20	Delivery of COVID-19 AG TEST	Air	5422 kg	Abuja Airport	2022



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Relevant Experience in Aids and Relief

s/n	Project Description	Shipment Type	Quantity	Location	Project Year
21	Delivery of COVID-19 AG TEST	Air	5422 kg	Abuja Airport	2022
22	Delivery of COVID-19 AG TEST	Air	4497 kg	Abuja Airport	2022
23	Delivery of COVID-19 AG TEST	Air	5422 kg	Abuja Airport	2022
24	Delivery of COVID-19 AG TEST	Air	5422 kg	Abuja Airport	2022
25	Delivery of COVID-19 AG TEST	Air	5422 kg	Abuja Airport	2022
26	Delivery of COVID-19 AG TEST	Air	5422 kg	Abuja Airport	2022
27	Delivery of Diagnostics Test Kit	Air	712 kg	Abuja Airport	2022
28	Delivery of COVID-19 AG TEST	Air	5248.47 kg	Abuja Airport	2022
29	Delivery of Laboratory Apparatus	Air	41.5 kg	Abuja Airport	2022
30	Delivery of Patient Monitors and other items	Air	554 kg	Abuja Airport	2022
31	Delivery of LLIN containers across warehouse locations in Nigeria	Sea	975x40ft Containers	Onne Port	2022
32	Delivery of reefer containers across warehouse locations in Nigeria	Sea	12x40ft and 2x20ft Cont.	Onne Port	2021
33	Delivery of LLIN containers across warehouse locations in Nigeria	Sea	511x40ft Containers	Onne Port	2021
34	Delivery of Plumpy Nuts (Supplements) to Northern Nigeria	Sea	12x40ft Containers	Apapa Port	2020
35	Delivery of Save the Children materials	Sea	2x40ft Containers	Apapa Port	2020
36	Delivery of LLIN containers across warehouse locations in Nigeria	Sea	237x40ft Containers	Onne Port	2020
37	Delivery of COVID Test Kits	Air	2362 kg	Abuja Airport	2020
38	Delivery of LLIN containers across warehouse locations in Nigeria	Sea	933x40ft Containers	Onne Port	2017
39	Delivery of Medical Equipment	Sea	10x40ft Containers	Apapa Port	2017



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Libra Circle has successfully delivered:

- **Long Lasting Insecticidal Nets: Over 100 million nets across Nigeria.**
- **HIV Test Kits: Over 5 million kits across Nigeria.**
- **Covid 19 Test Kits: Large Quantities across Nigeria.**
- **Artesunate Injection Vials: Over 2 million vials distributed. Laboratory Apparatus & Equipment: Large quantities across Nigeria.**
- **Other Pharma products with varying temperature conditions: Over 3000 containers (6000+ TEUs) for sea freight and Over 200 tons for air freight shipments per annum.**
- **Gift Items/Gift boxes: Large quantities across Nigeria**



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IMAGES FROM SOME OF OUR RECENT DELIVERIES





Relevant Experience and Libra Circle Responsibilities

For the jobs listed on the previous page Libra Circles responsibilities included the below:

- **Documentation Review (Bill of Laden, Commercial Invoice, Packing List, SONCAP Product Certificates, NAFDAC documentation)**
- **Air and Sea Freight booking**
- **Customs Clearing (IDEC and Non-IDEC shipments)**
- **Haulage (Refrigerated and Non-Refrigerated shipments)**
- **Provision of escort/security team**
- **Payment of terminal and shipping charges**
- **Offloading and Stacking at client's warehouse**



Why Libra Circle

- **Libra Circle has a strategic partnership with Geodis Wilson, this relationship allows us to offer a full Door-to-Door delivery option for shipments such as yours**
- **As Geodis is one of the largest freight forwarding companies in the world, we leverage on their existing business relationships to secure competitive sea freight rates as well as sea insurance rates. We have done this numerous times for some of our clients and are in the process of negotiating some more shipments**
- **The Libra-Geodis relationship has cleared over 10,000 TEUs of Donor funded shipments in Nigeria in the last 9 years. Clients that have benefitted from this relationship include IDA Foundation, Catholic Relief Services, MSF Belgium and the Clinton Health Access Initiative to name a few**



Why Libra Circle Cont'd

- We have a very strong relationship with various terminals in Nigeria based on many years of experience with them. This relationship has led to us securing various waivers for our clients over the years. Some of the terminals we have gotten significant waivers from recently include APMT, OMT and EFL.
- Due to the volume of cargo, we clear across Nigeria, Libra Circle is very experienced in dealing with the Nigerian regulatory agencies (Customs, NAFDAC, SON etc.) Recently we have processed Duty Exemption Certificates from Customs, registered various product certificates with NAFDA and SON.
- Our average it takes us 5-7 days to secure customs release for sea shipments after discharge from the vessel.
- We currently own 60 trucks and have agreements with other trucking companies that gives us a fleet size of over 200 trucks. All the trucks are fully insured and covered by Libra Circle's Goods in Transit insurance. Our GIT is valued at over a million dollars annually.
- We also have armed security personnel that escort our shipments to specific warehouses and as per request.
- Containers are returned between 24-96 hours after container has been offloaded this is dependent on warehouse location. In 2023 97% of our shipments were returned within the above timeframe
- Currently we also make use of our off-dock facility EFL which allows us to stagger deliveries to client warehouses if need be.



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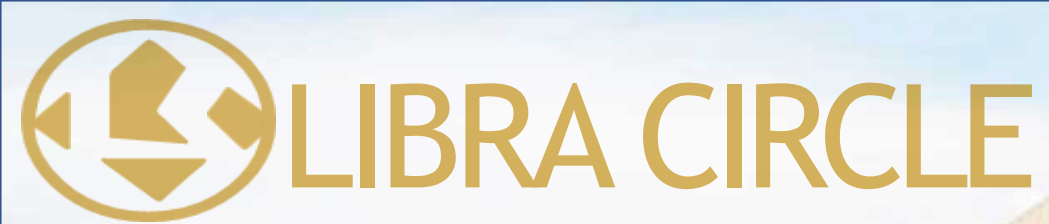
Libra Circle's delivery coverage in Nigeria

Given the security challenges in certain regions of Nigeria, Libra Circle provides additional security support for deliveries to these hotspots. This measure ensures that every delivery is successfully completed, regardless of the circumstances.





Planning your deliveries is important to us



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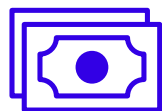
Partnerships (1)

Our strong desire to serve our clients have led us to explore solutions to the problems plaguing the Nigerian logistics sector. In line with this, we've set up strategic partnerships that ensure our clients are operating as cost and time efficiently as possible.

Some of our strategic partnerships include partnerships with Geodis, one of the world's largest logistics group and nine shipping lines. Their expertise combined with ours provides a seamless and hassle-free experience moving goods all over the globe smoothly.

We Are Where You Are

GEODIS footprint in the world



€11.6Bn

Revenue



53,000

Employees



1000+

Sites*



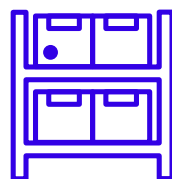
166

Countries served



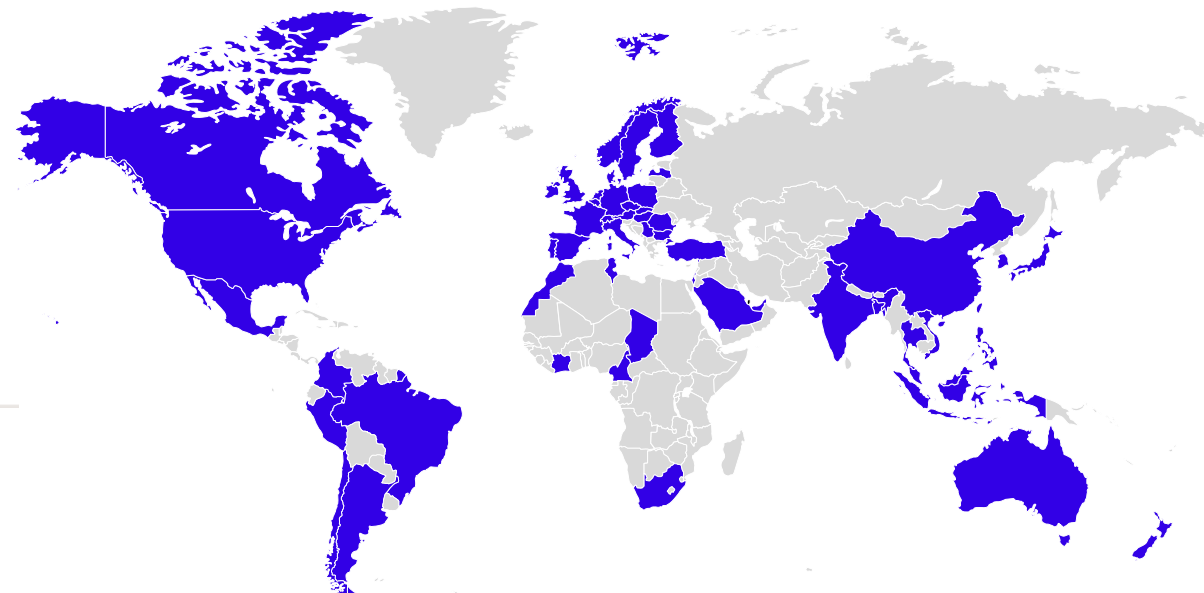
81,500

Customers



9.6M

Square meters*
(103M SQF)



● GEODIS Presence

Presence in 60+ countries in the world

Revenue breakdown per line of business

European Road
Network



10%

€ 1,155M

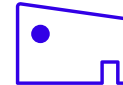
Global Freight
Forwarding



33%

€ 3,900M

Global
Contract Logistics



37%

€ 4,394M

Distribution
& Express*



20%

€ 2,314M

Breakdown of Libra-Geodis Responsibilities

Description	Process Owner
Booking and Payment of Sea Freight&Insurance	GEODIS
Export Packaging	GEODIS
Delivery to Port Complex	GEODIS
Export Duty&Custom Clearance	GEODIS
Payment of Port of Loading THC	GEODIS
Payment of Port of Destination THC	Libra Circle
Import Duty, Taxes & Custom Clearance / (IDEC usage)	Libra Circle
Delivery to Destination	Libra Circle



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Partnerships (2)

Another organization Libra Circle is currently affiliated with is EFL. Libra Circle is one of the principal investors in EFL. EFL is a Nigerian Custom bonded off dock facility situated in Ibeshe Ikorodu. It is a 30-minute boat ride from the Apapa Port Complex. The site is Apapa and Tincan bonded.



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EFL

- It is a custom bonded terminal in Ibeshe, Ikorodu
- It is also a holding bay for 9 of the 10 biggest shipping lines. It is not located around the Apapa gridlock
- It's bonded for both Apapa and Tincan Custom Commands
- 220-meter quay wall allowing for 5 barges berthing simultaneously.
- 18,000 TEU Capacity Storage for Imports, Exports and Empties
- The facility has handled over 75,000 TEUs of imports, empties and export containers since its inception
- Over 20 vessels of bonded cargo have been stemmed to EFL
- Fuel Depot for Trucks, Barges and Terminal Machinery
- Automated Terminal Operations (Invoice Generation, Receipt Generation, Yard Management)
- 24-hour operations Security operatives on ground 24 hours a day and our facility is under 24-hour CCTV surveillance
- Equipment Investments so far include: 1 260-Ton Crane, 5 reach stackers, 2 empty handlers, 1 forklift, 1 260-ton crane, 6 barges, 6 tugboats, 1 25-seater staff bus and 1 operational boat



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Partnerships (3)

Another organization Libra Circle is currently affiliated with is OMT. OMT is one of the premier ports in Onne. It has so far handled over 30,000 TEUs. The facility has multiple berths as well as reefer plugs for refrigerated containers. Currently Libra Circle has handled slightly over 4000 TEUs through this terminal in the last 24 months. Our clients have benefitted from preferential treatment when it comes to examination and also an increased number of free days compared to other clients. The vast majority of our sea shipments that went to the Onne port complex were custom cleared in OMT.



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Some of our clients include:

